



House of Keys  
Legislative Buildings  
Douglas  
Isle of Man  
IM1 3PW  
British Isles

Y Chiare as Feed  
Oikyn Slattyssagh  
Doolish  
Ellan Vannin  
IM1 3PW  
Ny Ellanyn Goaldagh

**Mrs Clare Barber MHK**  
Member of the House of Keys for Douglas East  
Minister for the Department of Environment, Food and Agriculture

Dr Jonathan King LLB MA DPhil LRSM  
Secretary to the House of Keys  
Legislative Buildings  
Finch Road  
Douglas  
IM1 3PW

16<sup>th</sup> February 2023

**Re: Nomination for the Legislative Council Election 2023**

Dear Jonathan,

I write to propose Mr Gary Clueit as a candidate in the forthcoming Legislative Council election.


- This nomination is seconded by: Joney Faragher MHK
- This nomination is assented by: Hon. Lawrie Hooper MHK, Daphne Caine MHK

Gary's passion for the Isle of Man is clear, and his CV and accompanying letter demonstrate a breadth of experience with a strong focus on interpretation, negotiation and critical challenge, complementing his experience of working within policy and legislative frameworks.

Gary has extensive professional experience alongside a clear demonstration of his position as a respected member of our community giving of his time to many important local charitable and community projects.

Please find his nomination documents enclosed, which clearly demonstrate the broad set of skills he could bring if successful at this election.

I trust you will find the nomination to be in order.



Yours sincerely,

Signature [Clare Barber]

Clare Barber MHK

cc. Joney Faragher MHK  
Hon. Lawrie Hooper MHK  
Daphne Caine MHK

**Gary Clueit**



**2023 MLC Election  
Personal Statement**

Honourable Members,

I offer myself as a candidate in the upcoming election as a member of the Legislative Council and hope that I am able to earn your confidence and trust for this important role. I believe I have the necessary skills, judgement and temperament to support the House of Keys, Tynwald and Government in ensuring that policy and legislation are as robust as possible in serving the interests of the people of the Isle of Man.

My wife and I fell in love with the island and moved here four years ago, ostensibly to “semi-retire” after a long and successful business career in technology. I am an engineer both by training and at heart. I analyse problems, develop answers and alternatives and either create or fix things. I have been doing this all my working life while simultaneously also strategically positioning and exercising executive control of multiple companies operating in several countries. Complex challenges are what motivate me. I see the island facing a series of complex challenges and I feel I must offer my knowledge and experience to assist in whatever small way possible.

An important function of an MLC is to provide scrutiny and oversight. For the past four and a half decades I have drafted, negotiated and interpreted complex commercial legal agreements and specifications on an almost daily basis. As a small company whose customers are governments and some of the largest corporations in the world, where I simply would not have the resources to challenge or defend against them in case of dispute, I have had to take great care with attention to detail in ensuring that I fully consider unintentional consequences, vital omissions and innocuous minefields hiding in plain sight in these critical documents. Formulating policy and legislation require the same, if not greater, level of scrutiny in their drafting. I am also particularly sensitive to the adverse consequences of the common practice of text being copied and pasted from other documents without adequate consideration of the underlying supporting framework around both the origin and destination texts.

I headed up the US Washington State Beekeepers’ Association several years ago. One of our challenges was to get legislation protecting bees and beekeepers passed that had failed several previous attempts. I was able to shepherd through legislation despite serious opposition from agricultural and related industry interests and lobbyists, as well as through the hyper-partisan State Assembly and Senate to be signed into law by the Governor. This was achieved through many discussions seeking common ground. Ultimately, we were able to provide support to agriculture on separate legislation that they needed passed and both parties ultimately achieved what they needed.

My role with the US based Disaster Accountability Project involved developing methods and systems for the independent scrutiny and reporting of the preparedness, response and relief provided by agencies and organisations responsible for disaster response.

I have been involved in arbitration, mediation and informal dispute settlement over a period of many years. This has included neighbour disputes, negotiating settlement of lawsuits with property developers, homeowner legal actions against owner’s association directors, as well as organizational infighting. All of these have involved successful outcomes with the involvement of lawyers either prevented or withdrawn.

Over the years I have represented several countries at international events. This includes representing both Australia and South Africa on the International Standards Organisation,

and as a member of the Hong Kong delegation to the 2005 Global ICT Summit held in Bahrain.

I have been involved on the periphery of politics and political organizations for more than 50 years, and have been a member of several political parties, two of which are on island. However, I am not standing as a member of any political party as I see the duty of an MLC to represent the interests of the entire island. To avoid apparent and potentially real conflicts of interest I have resigned from all leadership and decision-making positions in both parties.

Many of us have strong personal views and beliefs on specific topics and I am no different. However, I have learned over many years that almost nothing is black and white, and that nuance and compromise are key to actually getting things done. I understand political rhetoric and I understand the harsh reality and difficulty of having to govern equitably and effectively. In short, I am a passionate pragmatist.

Whatever personal views I might have will not prevent me from providing the best advice and input I am able. I would seek to ensure that any policy or legislation that I fundamentally disagreed with were still as robust as possible as that is in everyone's collective interest.

As an MLC, I would use my experience to assist, guide and challenge policy, legislation and Government with the view of ensuring that our collective interests are best served. Never forgetting that all policies, legislation and Government action impact people's lives and therefore matters considerably.

I have a deep interest in housing and related interests in the environment, education and agriculture. It is clear that we face a number of challenges that are of concern. We have a demographic problem and that poses significant challenges for the future of all residents. A vibrant society relies upon good economic prospects for all – well paid jobs, growing families, well-functioning services and an excellent education system. It is a widely held opinion amongst residents that three of the pillars of strength, namely health, education and housing have structural and operational challenges. Growing a healthy, dynamic economy and productive population requires a solid infrastructure as a basis but questions are routinely asked as to whether our infrastructure can support even our current needs, let alone any growth.

My view is that housing is the cornerstone upon which almost everything that we are dependent upon rests. Many of the issues we face share the common thread of housing. We find it difficult to address our challenges in education and healthcare, for example, because teachers, nurses and doctors, as well as other societal key workers are unable to find adequate or affordable housing and are therefore reluctant to either accept employment or to remain on the island. This issue permeates every aspect of life. It adversely affects businesses who too are unable to hire the staff they need at compensation levels they can afford. The issue suffocates and stunts our progress. Resolve housing and many of the other issues will start to correct themselves.

Over two years ago I embarked upon a detailed analysis and review of housing on the island so that I could more fully understand both the issues and explore potential options. This has involved discussions and interviews with many of our residents, groups and organizations. At times I have felt entirely overwhelmed at the multifaceted complexity of considering private and public sector rents, public housing, assisted living, care homes, sheltered housing, emergency housing, homelessness, special needs, home ownership, first time buyers, quality of the built environment and construction, and always that elephant in the room: affordability.

I was honoured to have been selected to sit as a lay member of the Housing and Communities Board some six months ago. Most useful has been the opportunity to engage with Ministers, MHKs, MLCs, Departments and other lay members from entirely different backgrounds in attempting to come up with coherent approaches to alleviating issues at pace. I believe I have provided useful insights, input and suggestions as part of the process and have proven that I am able to be effective in working with a diverse group toward

common goals. Should I be successful in becoming an MLC I would like to continue working on the housing challenges.

Since coming to the island, we have become immersed in local life.

██████ and I are both Trustees and Directors of the Children's Centre charity in support of our families and children.

We are sponsoring the One World Centre's Annual Charity Challenge for 2023. This is an annual event for Year 12's at the island's six high schools focused on international development, aid and sustainability.

We volunteer to rehabilitate sick, injured and homeless birds through the amazing efforts of Manx Wild Bird Aid.

We are attempting in a small way to find real world solutions to the very real problems with housing. The urgent need for affordable and efficient housing is a pressing issue and we have taken the decision to invest our own capital in a few pilot projects to show what can be done on island and at what cost. These are being undertaken on a nonprofit basis.

Why have we taken this decision?

I have concerns about the quality of construction on the island. My personal opinion is that our housing standards and building regulations are inadequate to meet the challenges of environmental changes, rising energy prices and the long-term health and wellbeing of our residents who are routinely exposed to damp, mould and other harmful pathogens in many of the existing and even newly built homes. Disturbingly, many of the homes currently being built will need to be retrofitted to meet our 2050 goals. Our approach and techniques are certainly not in line with current best practices.

In discussions with local developers and builders the usual mantra is that tightening building regulations will further increase the price of houses. This is primarily due to the dearth of experience in the latest design and construction methods resulting simply from a lack of investment in upskilling. Some of this is down to the shortages of labour and high demand, which removes the incentive to change or invest. Embarking on any new approach will always be more expensive, but we know that those additional costs reduce rapidly as industry recalibrates – there is ample evidence that this has occurred in construction elsewhere.

Given industry's general (with a single exception) lack of interest I have I encountered in desiring to build affordable, energy efficient homes I decided to do something about it. In 2021 I partnered with a brilliant young Manx architect to fund an architectural design company specialising in energy efficient, low carbon design. This company is now the only certified Passive House design practise on the island.

Constructing a Passive House requires a different approach. Rather than building being a craft steeped in tradition and experience largely handed down across generations, building is now a pure science with the focus on "fabric first". The latest methodologies, whether Passive House, AECB or other contemporary standards, require we model every component and material to be used, including their carbon footprint and thermal efficiency, at the design stage. The result is we can predict with certainty how much heating, cooling and power a building will utilise before a spade touches the ground. The challenge of course is ensuring that the actual build is done by competent skilled journeymen who need to be trained/retrained in a different way of construction.

Based on poor experience attempting to use local builders for the quality of build we need, in 2022 I started a development and construction company to specifically deliver Passive House new builds and EnerPHit retrofits. I have long been a proponent of eating your own dog food, and the company's initial project that is under way is to build my own new residence in Douglas that will be certified to the Passive House Plus standard. This will

serve to allow us to train local tradespeople on delivering the level of quality we need before we embark on future more complex projects.

I have also purchased a brownfield site in central Ramsey with the intention of developing a Passive House co-housing community that will be undertaken on a non-profit basis. The intention of the company is to focus on affordable housing projects to be built and delivered at cost. We are also exploring the possibility of manufacturing various components needed on island using newly trained labour.

I hope to meet with you at your convenience to discuss my nomination and support and address concerns and the many questions you will undoubtedly have.

Sincerely,  
Gary Clueit

# GARY CLUEIT

Email: [REDACTED]

LinkedIn Profile: [REDACTED]

Date of Birth: [REDACTED]

Nationality: [REDACTED]

Senior executive with substantial multinational experience in technology, corporate management, board governance, strategic planning, legal, regulatory and financial matters. Has spent many years inside and outside the corporate world in dispute resolution.

Familiar with legislative drafting, review and negotiations between opposing parties.

Have participated in developing oversight and reporting of agencies and organisations involved in disaster response.

A specific interest in the provision of affordable housing options for young and elderly Isle of Man residents.

## CURRENT POSITIONS

JUNE 2022 -

**ENVIRODEVELOPMENT LTD. (DBA ENVIROBUILD), FOUNDER, DIRECTOR**

Property development and construction specializing in energy optimized living and energy optimized building. Development of state-of-the-art buildings with a particular emphasis on brownfield and affordable housing.

SEPTEMBER 2021 -

**ENVIROARCHITECTURE LTD., CO-FOUNDER, DIRECTOR**

Architectural firm specializing in energy optimized building design and retrofits. The only certified Passive House Design practice on the island.

AUGUST 2019 –

**ECTROPYX LLC (IOM), MEMBER**

Property investment.

APRIL 2018 –

**WILLOW TECHNOLOGY (ISLE OF MAN) LTD., DIRECTOR**

Corporate headquarters and worldwide management of affiliated software companies. Acquired assets of prior US entity.

NOVEMBER 2003 –

**THE CLUEIT FOUNDATION (USA), PRESIDENT**

Co-founder of an IRS 501(c)(3) approved non-profit private foundation providing scholarships to females, primarily in sustainable agriculture, in sub-Saharan Africa.

## PREVIOUS POSITIONS

**FEBRUARY 1991 – DECEMBER 2020**

**WILLOW TECHNOLOGY, INC. (USA), CEO**

Enterprise software company specializing in ultra-reliable, secure inter-computer data transfers. Based on a strategic partnership with IBM Corp. since 1995.

Responsible for corporate management, strategic planning, contract negotiation and major customer relationships for closely held multinational software company.

**NOVEMBER 2005 – DECEMBER 2020**

**AIRZIP ASIA LIMITED (HONG KONG), CHAIRMAN & CEO**

Sales, support & distribution of AirZip security and data compression products in Asia.

**JANUARY 2005 – DECEMBER 2020**

**AIRZIP BEIJING CO. LTD (CHINA), CHAIRMAN**

R&D Centre responsible for localisation of company products and PRC specific security software development.

Sales and marketing of AirZip products in Mainland China.

Subsidiary companies in Shanghai and Shenzhen.

Negotiated legal sale of encryption products into China with PRC government.

**MARCH 2009 – DECEMBER 2016**

**ECTROPYX LLC (USA), PARTNER**

Property management.

**JANUARY 2005 – DECEMBER 2016**

**AIRZIP ASIA PACIFIC LTD. (HONG KONG), DIRECTOR**

Sales, support & distribution of AirZip products in Asia outside of Hong Kong and Mainland China.

**JANUARY 2005 – DECEMBER 2016**

**AIRZIP, INC. (USA) CEO**

Acquired document security software company providing tools for the enforcement of Digital Rights Management to prevent theft of intellectual property.

Patented image compression software for large enterprises and network infrastructure providers.

Company merged into Willow Technology, Inc. in 2016.

**1984 – 1990**

**NETWORKED MICROSYSTEMS (USA) PROJECTS DIRECTOR.**

Project responsibility for deployment of large-scale computer networks to large enterprise customers, State of New Jersey, State of Arizona, US Government Services Agency (GSA).

Responsible for marketing and integration on personal computer business following acquisition of Zenith Data Systems.

Software product development responsibility for PC software development.



**1977 - 1984**

**TECHNOLOGY CONSULTANT**

Consultant to South African (SAPONET) and Australian Post Offices (AUSTPAC) on implementation of X.25 public packet switched networks. Consultant to ICL Ltd., Control Data Corporation, Honeywell, Bull S.A. on advanced computer networking standards. Consultant to governments of Sri Lanka and Papua New Guinea on technology.

**1973 – 1978**

**LINEAR, FOUNDER & DIRECTOR**

Small design and manufacturing company producing amplifiers and sound systems. Company sold in 1978.

## **VOLUNTEERING**

**NOVEMBER 2021 –**

**SOUTHERN DISTRICT BEEKEEPERS ASSOCIATION**

Executive Committee member and delegate to Isle of Man Beekeepers Federation.

**OCTOBER 2020, NOVEMBER 2021, JANUARY 2023**

**ISLE OF MAN BEEKEEPERS FEDERATION**

2020 and 2021 annual convention honey judge and keynote speaker.  
2023 Isle of Man delegate to British Beekeepers Association annual meeting

**SEPTEMBER 2021 – JANUARY 2023**

**MANX LABOUR PARTY**

EXECUTIVE COMMITTEE; CHAIR, HOUSING THINKTANK  
Responsible for coordinating development of MLP housing policy.

**SEPTEMBER 2021 – JANUARY 2023**

**ISLE OF MAN GREEN PARTY**

EXECUTIVE COMMITTEE; CHAIR, POLICY COMMITTEE  
Responsible for coordinating development of Green Party policy.

**JUNE 2021 –**

**MANX WILD BIRD AID**

Rehabilitation volunteer

**NOVEMBER 2020 -**

**THE CHILDREN'S CENTRE (IOM), TRUSTEE, BOARD MEMBER**

Focused on support for vulnerable children and families.

**JUNE 2020 – (INACTIVE)**

**LABOUR INTERNATIONAL (ISLE OF MAN BRANCH), CHAIR**

International branch of UK Labour Party for non-residents of the UK.

**OCTOBER 2015 – MAY 2018**

**WASHINGTON STATE BEEKEEPERS ASSOCIATION (USA), PRESIDENT, DIRECTOR**

**JANUARY 2015 – DECEMBER 2015**

**DISASTER ACCOUNTABILITY PROJECT (USA), TREASURER, TRUSTEE**

NOVEMBER 2014 – JULY 2017

**MT. BAKER BEEKEEPERS' ASSOCIATION (USA)**, PRESIDENT, DIRECTOR

JULY 2011 – JUNE 2019

**LMS271 STRATA COUNCIL (N. VANCOUVER, CANADA)**, SECRETARY (2011-2015), PRESIDENT (2015-2019)

APRIL 2011 – MAY 2016

**GRUPO VAUGHAN (SPAIN)**

Teaching conversational English to Spanish professionals

JUNE 1996 – JUNE 2008

**VIZCAYA HOMEOWNERS' ASSOCIATION (USA)**, TREASURER & DIRECTOR

1975 – 1984

**INTERNATIONAL STANDARDS ORGANIZATION (SOUTH AFRICA & AUSTRALIA)**

Represented South Africa and Australia on ISO and CCITT Technical Committees.

## **EDUCATION**

Studied law, politics & philosophy

MSc (Computer Science) accredited by US Immigration in 1984

## **CURRENT ORGANIZATION MEMBERSHIPS**

- Manx Wildlife Trust
- Friends of the Earth
- The Institute of Electrical and Electronic Engineers (IEEE)
- Anti-Slavery International
- Electoral Reform Society
- Humanists UK
- Electronic Freedom Foundation
- American Philatelic Society